



End-User Course

Prices and Discounts

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Schedule

Day 1: September 16, 2019 – 9:00 AM to 11:00 AM PDT

Day 2: September 17, 2019 - 9:00 AM to 11:00 AM PDT

Day 3: September 18, 2019 - 9:00 AM to 11:00 AM PDT

Agenda

Day 1: Sales Prices

Day 2: Customer Discounts

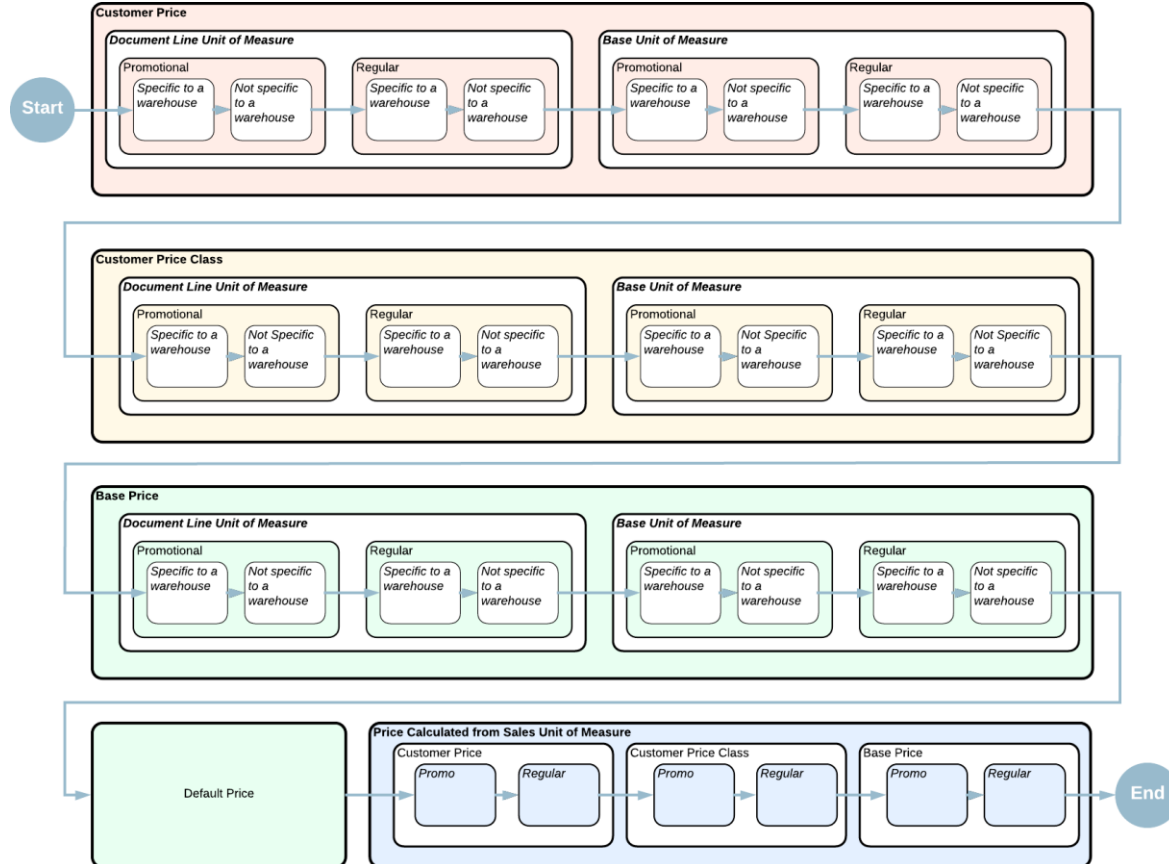
Day 3: Companies and Branches

Session Rules

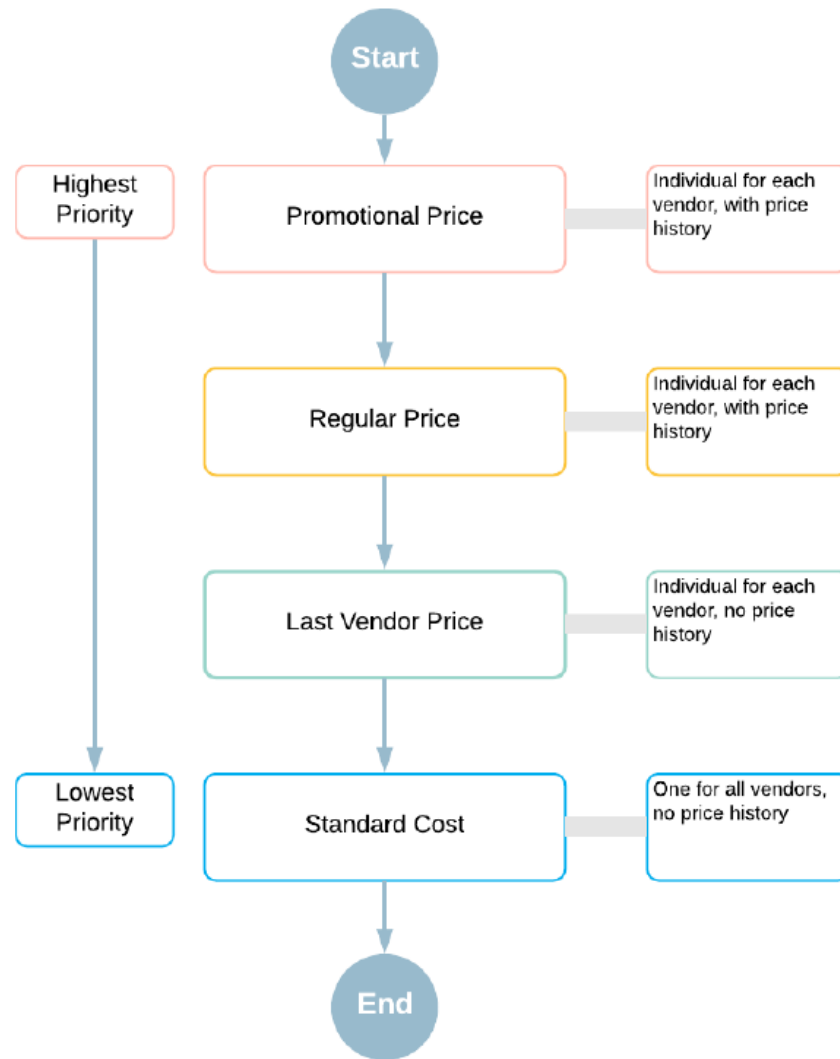
- Download training materials that you have received from Acumatica Training team by email.
- Use the tenant you have been assigned to for the webinar. The tenant number can be found in the email that has been sent to you by Acumatica Training team one hour before the class.
- Feel free to ask questions during the session: write your question to the chat window and raise your hand.
- Answer three polling questions per each CPE credit (9 questions, 3 CPE credits).
- Fill in the evaluation survey at the end of Session 3.

Part 1: Sales Prices

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Part 1:



Part 1: Sales Prices

Lesson 1.1: In this lesson, you will learn how to view sales prices by item

Part 1: Sales Prices

Lesson 1.2: In this lesson, you will learn how to define sales prices based on UOMs

Part 1: Sales Prices

Lesson 1.3: In this lesson, you will learn how to define sales prices based on warehouse

Part 1: Sales Prices

Lesson 1.4: In this lesson, you will learn how to define volume-based prices

Part 1: Sales Prices

Lesson 1.5: In this lesson, you will learn how to create sales price worksheets

Part 1: Sales Prices

Lesson 1.6: In this lesson, you will learn how to create a vendor price worksheet (optional)

Part 2: Customer Discounts

Part 2: Customer Discounts

Lesson 2.1: In this lesson, you will learn how to create invoices with manual discounts

Part 2: Customer Discounts

Lesson 2.2: In this lesson, you will learn how to configure automatic line discounts

Part 2: Customer Discounts

Lesson 2.3: In this lesson, you will learn how to configure and apply promotional manual discount (optional)

Part 2: Customer Discounts

Lesson 2.4: In this lesson, you will learn how to configure an automatic volume discount and explore its application

Part 2: Customer Discounts

Lesson 2.5: In this lesson, you will learn how to configure automatic group discounts and explore discount application

Part 2: Customer Discounts

Lesson 2.6: In this lesson, you will learn how to configure automatic document discounts and explore their application

Part 2: Customer Discounts

Lesson 2.7: In this lesson, you will learn how to configure a discount and explore the application of a combination of discounts

Part 2: Customer Discounts

Lesson 2.8: In this lesson, you will learn how to configure automatic document discounts and explore their application (optional)

Part 3: Companies and Branches

Part 3: Companies and Branches

Lesson 3.1: In this lesson, you will learn how to create a bill between branches not requiring balancing

Part 3: Companies and Branches

Lesson 3.2: In this lesson, you will learn how to create a bill across branches requiring balancing

Part 3: Companies and Branches

Lesson 3.3: In this lesson, you will learn how to process payments for a shared vendor

Part 3: Companies and Branches

Lesson 3.4: In this lesson, you will learn how to create a bill across companies

Survey

<https://www.surveymonkey.com/r/onlinesessions2019>

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